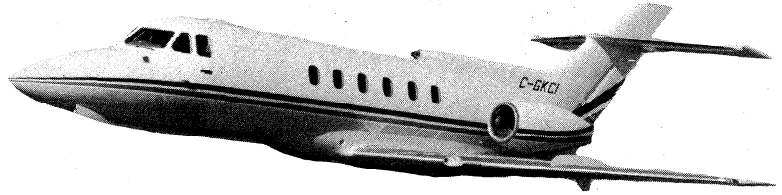


IRVING OIL TRANSPORT, LTD.

SAINT JOHN
NEW BRUNSWICK
CANADA

KITCHENER AERO AVIONICS LTD.
P.O. BOX 69
BRESLAU, ONT. NOB 1M0
MR. BARRY AYLWARD



MAY 24, 1994

DEAR BARRY :

I AM WRITING TO EXPRESS OUR THANKS AND APPRECIATION FOR THE EXCELLENT JOB YOUR COMPANY DID ON THE AVIONICS INSTALLATION IN OUR GRAND CARAVAN.

THE TECHNICIANS INVOLVED IN THE INSTALLATION SHOULD BE VERY PROUD, FOR THEY HAVE CREATED A FIRST CLASS AVIONICS PACKAGE. WE HAVE 225 HRS AND 7 MONTHS OF OPERATION UNDER OUR BELT AND HAVE HAD NO INSTALLATION RELATED FAULTS WHATSOEVER. WE DID EXPERIENCE A FEW MINOR BOX GLITCHES, WHICH YOU DEALT WITH ON A WARRANTY BASIS WITH GREAT EXPEDIENCE.

OUR FLIGHT CREW ARE VERY IMPRESSED WITH THE KING ED40, THE MULTI-FUNCTION SWITCHING CAPABILITY BETWEEN DUAL ADF, DUAL VHF NAV/LOC, GPS, LORAN, STORMSCOPE, AND WEATHER RADAR HAVE MADE THE AIRCRAFT PRACTICALLY UNSTOPPABLE IN THE WORST OF WEATHER, AND CONDITIONS. COMBINE THAT WITH THE SWITCHING OF THE LEFT RMI, THE VERTICAL PROFILE RADAR, THE STORMSCOPE, THE AVIONICS SPECIALTIES, PAR ENGINE RECORDER, THE HF RADIO, THE FM COMM SYSTEM, THE BOWES HEADSETS, AND THE MOVING OF THE REGULAR LEFT PANEL EQUIPMENT TO THE RIGHT PANEL AND WE HAVE AN AIRCRAFT IN THE BIG JET EQUIPMENT CATEGORY.

I HAVE FOUND THE AVIONICS SPECIALTIES, ENGINE POWER ANALYSER AND RECORDER TO BE AN INVALUABLE TOOL. I SPEND A LOT LESS TIME ON MANAGING TREND DATA, AND THE INFORMATION IS MORE ACCURATE AND RELIABLE THEN MANUALLY RECORDED DATA. THE CREW ALSO LIKE TO USE THE DIGITAL READOUT AS A POWER MANAGEMENT TOOL AS THE READOUT ACCURACY IS MUCH BETTER THAN THE AIRCRAFT INSTRUMENTS.

WITH THE QUALITY OF WORKMANSHIP, AND THE PROFESSIONAL WAY IN WHICH THIS PROJECT WAS HANDLED YOU CAN COUNT ON OUR CONTINUING BUSINESS.

YOURS TRULY

R. DAVID HALL

MAINTENANCE MANAGER / CHIEF ENGINEER